

— MILAN · NEW YORK

Integrated governance for the *US subsidiaries* of Italian companies.



OUR POSITIONING

Your Italian-American partner for overseas growth.

YBC Global bridges the strategic, technical and operational gap between established Italian companies and the United States market.

Expanding into the United States means more than incorporating a company. It means managing a complex entity within a federal system spanning fifty state jurisdictions, while preserving the parent company's control and ensuring full tax, administrative and corporate compliance.

With operating offices in Milan and New York, we provide continuous bicultural support. We understand Italian management structures and practices, work directly within the US regulatory environment and ensure seamless coordination, from initial establishment to long-term growth.

“We are more than intermediaries: we are the lasting link between the parent company’s vision and the realities of US operations.”

Milan

Close to the parent company and its advisers

New York

Grounded in US law and business practices

— OUR OPERATING MODEL

One point of contact across two jurisdictions.

The greatest risk for an overseas subsidiary is information isolation. YBC Global acts as an integrated technical hub linking the Italian parent company and its US subsidiary.

ITALY · PARENT COMPANY

Working alongside Italian advisers

We speak the same technical language as the parent company's accountants, statutory auditors, CFOs, controllers and employment advisers. We share information flows, documentation and reconciliation schedules for consolidated financial statements and management control.

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USA · SUBSIDIARY

Direct liaison with US institutions

We have in-depth knowledge of US GAAP, the Internal Revenue Code, state nexus criteria and American business practices. We liaise directly with the IRS, state tax departments, counties, municipalities and banks.

No information gaps: the parent company retains visibility, timely insight and ongoing control.

SERVICE AREA 01

Building your presence: establishing a US subsidiary.

We support established Italian companies in planning and setting up their first US operation, creating a sound, scalable corporate and administrative structure from day one.

01

Entity Selection & Incorporation

Selection of the most suitable jurisdiction and structure (Corporation, LLC or direct branch) based on governance requirements and the Italian ownership chain.

02

Tax Identification & Initial Filings

Obtaining an EIN, drafting formation documents and bylaws, and initial corporate housekeeping.

03

Banking & Accounting Infrastructure

Opening corporate bank accounts and designing a US GAAP chart of accounts aligned with the parent company's reporting classifications.

04

Business Mobility & Visas

Coordination with trusted legal counsel on L-1 and E-2 visas for owners, executives and key personnel.

STAGE

Establishment & Operational Setup

SERVICE AREA 02

Control, accounting and compliance for established operations.

For operating subsidiaries, the priority is consistent precision: avoiding penalties, meeting demanding deadlines and ensuring a transparent flow of information to Italian management.

STAGE

Ongoing Management, Continuity & Control

01

Bookkeeping & Periodic Reporting

Accounting under US standards, bank reconciliations and periodic financial statements with reporting for Italian management.

02

Federal, State & Local Tax Compliance

Corporate tax returns (Forms 1120 / 1120-F), state returns, nexus management and Sales & Use Tax.

03

Corporate maintenance

Corporate records, annual filings with the Secretary of State and maintenance of good standing.

04

Audit Coordination

Technical liaison and organized documentation for auditors and assurance professionals in Italy and the United States.

STRATEGIC FOCUS · HR & ORGANIZATION

The right people, in the right roles.

*“Businesses built for the long term thrive only when the right people are in the **right roles**.”*

In the United States, human resource management can make the difference between commercial success and litigation: a dynamic legal framework demands strict compliance with federal and individual state regulations.

YBC Global does not act as a recruitment, selection or staffing agency. We serve as a strategic adviser on governance, organizational design and personnel management.

01 Governance & Role Profiles

Local role structures, job classification and alignment with the parent company's objectives.

02 Compensation & Employee Benefits

Competitive, compliant compensation plans, employer-sponsored health insurance, 401(k) plans and customary US benefits.

03 Employee Handbook & Policies

Employment offer letters, company policies, confidentiality agreements and internal rules aligned with the parent company's values.

04 Multi-State Payroll

Payroll processing, payment of payroll taxes and withholdings in each jurisdiction, and year-end reporting (W-2, 1099).

INTEGRATED PORTFOLIO

Four coordinated areas. Continuous support.

01

US Tax & Accounting

KEY SERVICES

- US GAAP Bookkeeping
- Federal & State Tax Returns
- Nexus Analysis & Sales Tax
- Parent Company Reporting

BUSINESS VALUE

Accounting precision, timely consolidation and full local tax compliance.

02

Corporate & Contracts

KEY SERVICES

- Companies & Subsidiary Formation
- Bylaws & Corporate Agreements
- Commercial Contracts
- Annual corporate compliance

BUSINESS VALUE

A sound, streamlined corporate structure aligned with Italian leadership's strategic direction.

03

HR & Payroll

KEY SERVICES

- Organizational Design
- Health Plans & Benefits
- Employee Handbook & Policies
- Multi-State Payroll

BUSINESS VALUE

A competitive position in the US talent market and protection against employment-law risks.

04

Immigration & Mobility

KEY SERVICES

- Transfer Planning
- L-1 & E-2 Visas
- Coordination with US Legal Counsel
- Support for Owners, Managers & Specialists

BUSINESS VALUE

Operational continuity and the secure transfer of company know-how overseas.

OFFICES & CONTACTS

Let's build your *American future.*

A confidential discussion with our partners to assess your US presence and develop a tailored operating plan.

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